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### By Jeffrey Gitomer Jeffrey Gitomers

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#### by Jeffrey Gitomer The Sales Bible

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#### JEFFREY GITOMER'S 21.5 UNBREAKABLE LAWS OF SELLING

Jeffrey Gitomer's 215 Unbreakable Laws of Selling - Page 1 MAIN IDEA "At a time when the RULES are changing, the LAWS remain constant You CAN change the rules You CANNOT break the laws" - Jeffrey Gitomer Just like in the natural world, there are 215 universal laws of selling which

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### **Little Red Book of Selling**

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### **Jeffrey Gitomer - wendyweiss.com**

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### [R8H1] Die Gitomer-Verkaufsbibel von Jeffrey Gitomer # ...

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though Jeffrey & Tony are from New Jersey) This is not an assessment of your intelligence, except as it relates to selling However, sales intelligence can be increased through learning The scores on this Sales IQ Assessment tell you how ready and suited you are for sales It cannot tell you

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